Branded Calling for Voice Service Providers

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Branded Calling ID™ is a service mark of CTIA

Guest Speakers



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Branded Calling



Android Example



Android Example



iphone Example

Why Branded Calling is Important

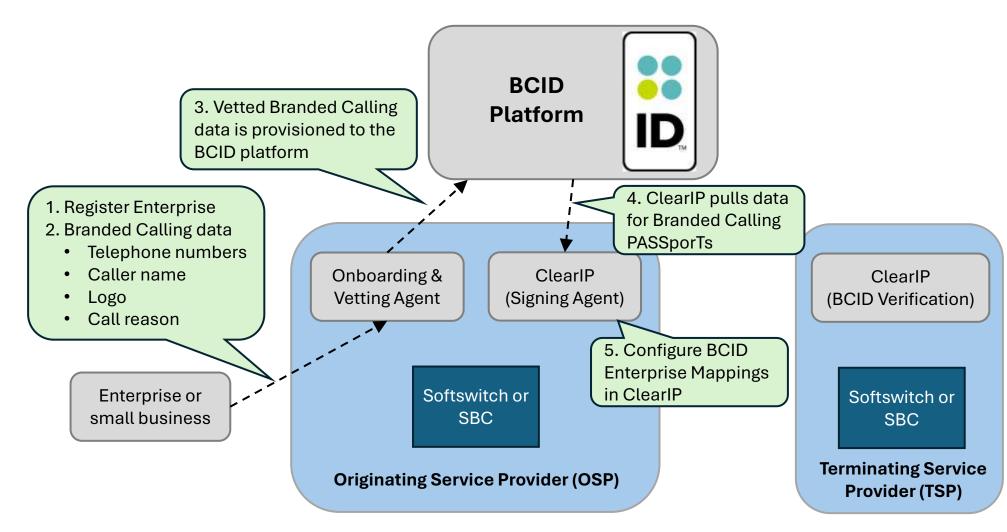
- The demand for Branded Calling, from Enterprises to small businesses, is robust.
- The technology for Branded Calling is not new, but no one uses it.
- What is new?
- The innovative BCID commercial trust framework:
 - 1. Leverages your existing SHAKEN infrastructure
 - 2. Makes Branded Calling a new revenue opportunity for service providers

The Trust Ecosystem

BCID – Central authority managing the ecosystem

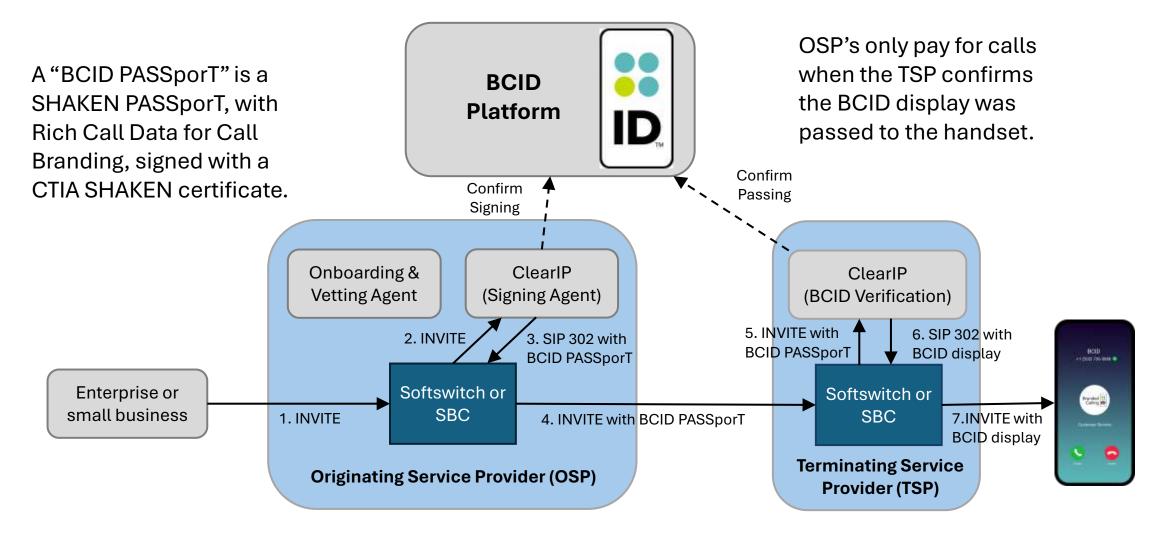
- Originating Service Providers (OSPs) ClearIP customers
 - Enable Branded Calling
- Terminating Service Providers (TSPs) ClearIP customers
 - Display call branding to the called party
- Onboarding and Vetting Agents
 - Vet enterprises and their call branding data
 - Provision enterprise Branded Calling data to the BCID platform
- Signing Agent TransNexus
 - Creates the SHAKEN PASSporT that includes Branded Calling

BCID Data Provisioning

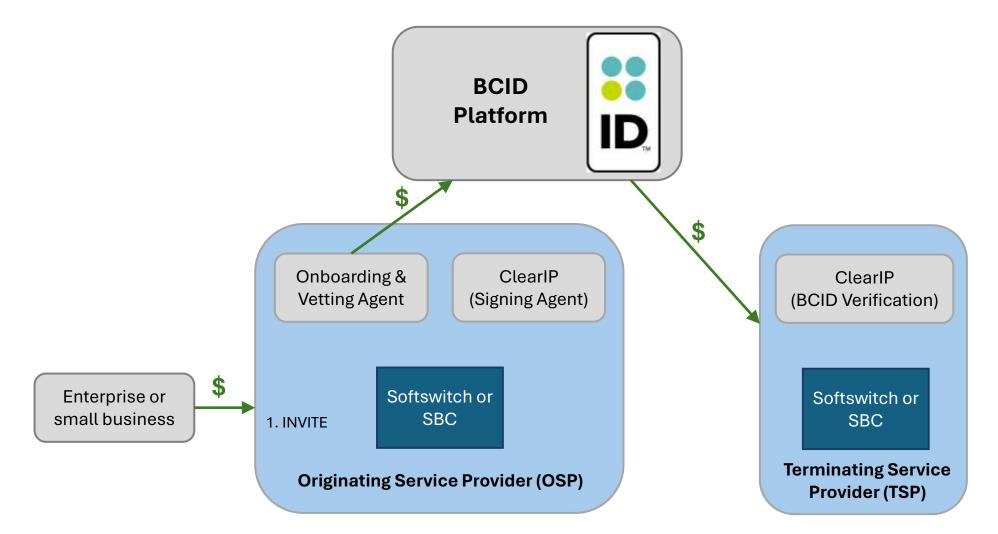




BCID Call Flow



BCID Money Flow





One Simplified SaaS platform solution to Onboard, Vet, and Bill your customers and agents.



NumHub OSP's Customer Journey

SaaS platform available in a NumHub branded or White label solution

Customer Registration

- OSP or Agent logs into a deal registration form and adds its customer's information to the Numhub platform.
- Your customer will receive a login to create an account and commence their automated journey.
- The navigation dashboard tracks completed items and items left to be done for your customer and the OSP.



BCID Onboarding and Vetting

- Customers begins their onboarding process that collects basic information.
- A thorough BCID/KYC vetting process begins
- Customer's Logo, Business Name, Phone number, and branded call reasons are uploaded to the BCID platform.
- Process takes approximately 10 days

Ready to make Branded Calls

- Setting expectations IT WORKS
- We are in the early stages of the BCID deployment.
- Some of the processes are still manual and in development
- T-Mobile GA announced 9/31/2024 some known issues
- Verizon Alpha testing is complete, Beta starts Q1/2025
- AT&T contract under negotiation

Early adopters will have the advantage



One platform – We all win

OSP Development and API integration resources are scarce.

- Numhub makes it easy for our consumers to answer their calls again.
- OSP/ Agent/ Reseller Deal registration
- Customer BCID Onboarding and Vetting
- Branded calling Settlement and Billing
- Knowledgeable team to assist with sales and marketing



BCID Signing with ClearIP

- How to provision BCID Certificates
- How to configure BCID Enterprise mappings
- Examples of SIP messages with BCID data

BCID Cost of Goods Sold

Cost Element	Comments
TSP fee per call	Sign the OSP agreement for details
BCID Platform fee per month per brand	Sign the OSP agreement for details
ClearIP signing fee per call	Starts at \$0.0004, decreases with volume
Vetting fee per enterprise per year	Ask your Onboarding Agent
Onboarding fee	Ask your Onboarding Agent

Next Steps

- 1. Tell your customers you will offer Branded Calling soon.
- 2. Sign the BCID Agreements.
 - Contact TransNexus for DocuSign link
 - No cost to join the ecosystem
- 3. Read the CTIA Branded Calling Best Practices
- 4. Start by being your first Branded Calling customer.
 - Ask your TransNexus representative for an introduction to NumHub.
 - Brand your outbound calls while you prepare your market launch.
- 5. Market launch

Q & A

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